

# Bill Collectors Say Business Is Booming Across the Nation

By REYNOLDS KNIGHT  
Have you been dunned lately? Or more frequently than usual?

The Federal Reserve Board doesn't believe that personal credit is over-extended, and most bankers don't subscribe to this view, either. But, all across the country, collection agencies report their business is booming. They report the volume of slow-paying accounts turned over to them by department stores, service stations and other retail outlets has jumped sharply in recent months.

"People are making \$4 and spending \$5," is the way one collector explains his flourishing business. Another reason, says credit men, is that consumers are making new purchases before paying off old debts. Delinquents are no longer confined to lower-income

groups, note credit agents. For the record, total consumer credit at the end of June was \$46.7 billion, compared with \$43 billion a year ago. But personal income was up in the same period from \$353 billion to \$382 billion, employment was higher by 2.5 million, and the gross national product was up \$34 billion.

Bankers report consumer loan delinquencies are declining, but they admit that "most people tend to pay us first."

**BUG BOOM** — Mosquitoes have been giving nearly everybody a hard time this summer — everybody, that is, except those who are in the business of making anti-bug weapons.

Sales of insecticides and insect repellents are booming. (In the waterbound New York metropolitan area, for example, they're up more than 50 per cent over last year — when sales hit an all-time high.)

Pressure-packed insecticides, which gave birth to the aerosol industry 12 years ago, now are marketed in more than 150 brands, the American Can Co. reports. Aerosols proved highly effective as World War II "bug bombs" that made life bearable for many a GI in the insect-ridden jungles.

American Can's Canco division predicts that more than 60 million pressure cans for insect killers will be produced by the container industry this year. In 1947, when the first aerosol-can insecticides were offered to the public, five million such containers were made. Since then scores of

other non-food and food products have been packaged in pressure cans. Industry output for all uses is running at the rate of 500 million containers a year.

**THINGS TO COME** — Newspaper delivery route tube made of high-impact vinyl is said to last three times as long as metal receptacles, never needs painting. . . . Single dose of a new hay fever drug in tablet form is said to give relief for six to eight hours. . . . First tamper-proof outboard motor lock prevents starting motor even if ignition system is "jumped."

**NEW GYRO ACCURACY** — A super-accurate gyroscope — one with its rotor suspended electrically — is being developed by aeronautical engineers at Minneapolis Honeywell Regulator Co. to meet the greatly increased demands of the space age.

The new concept — a radical departure from conventional bearings — employs a spherical rotor made of beryllium machined to tolerances of 15 millionths of an inch which is suspended in a vacuum of electric fields. Originally suggested by Dr. Arnold Nordsieck of the University of Illinois, the work was carried on by Honeywell under Navy and Air Force contracts.

"Space missiles and naval vessels of the future will require guidance so precise that even the extremely accurate gyros of today may be inadequate," C. L. Davis, Honeywell vice president, said in pointing out that gyroscope accuracy is the key to inertial guidance

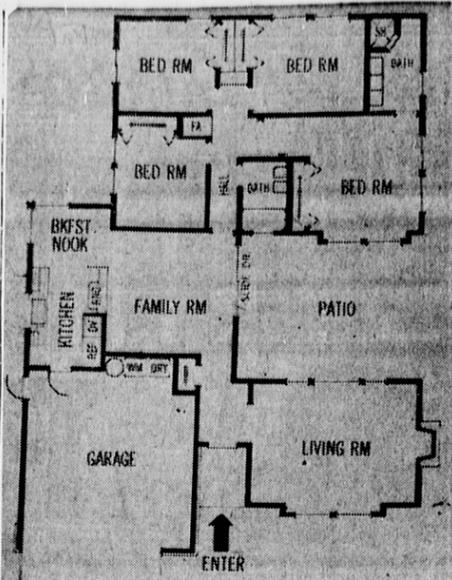
and control in space. His firm has produced more than a quarter-million gyros of all kinds as a leading maker of inertial guidance systems.

**REPAIR RACKET** — Better Business Bureaus warn that it will soon be open season for the furnace-repair racketeer. His latest wrinkle is to check on real estate transfers. When he finds a house has been sold, he approaches the new owner and poses as a representative of the company which serviced the furnace when the former owner lived there.

"It's time for a check," the racketeer will say. Then he'll head for the furnace unless the home owner stops him and asks questions. If he gets to inspect the furnace, the racketeer will find a lot of repairs are needed — maybe \$800 worth — or even a whole new plant. To "make it easy," he unfolds a sheaf of finance papers. If a householder signs, he's stuck for the payments, whether the furnace needs anything or not.

**COAL RESERVES** — The coal fields in the Puget sound district in the state of Washington are estimated by the Geological survey to contain somewhat more than 60 billion tons of usable fuel.

**COAL RESERVES** — There are now 3,970,000 golfers in the country and only 5,745 courses. . . . Impressed by the success of the recent Russian exposition, a British industries federation will show off that country's wares at a trade show in New York next Spring. . . . For the first six months of 1959, new incorporations amounted to 103,000, up 46 per cent from a year ago.



THE VANGUARD . . . Functional floor plan of the Vanguard, four bedroom, two bath, family room home in the newest section of the Southwood Estates Development, a Don Wilson Builders project.

## Ocean Breezes Credited With New Tract Appeal

away smog and offer ideal year-round climate at Southwood Estates, Don Wilson Builders newest planned community in close-in, convenient Torrance.

Used brick or Palos Verdes Stone fireplaces, exposed beam ceilings and intercom radio system which fills every room with relaxing music completes the features that are available in Southwood Estates.

Lee Halison, sales manager for the development, states that five basic floor plans are available with a variety of exteriors, from provincial to sleek modern, which lend individual styling to each home.

Moderately priced from \$18,225 to \$22,450 with as low as \$2200 down plus impounds on 25 year loans, Southwood Estates is convenient to everything. Schools, both private and public, famous beaches, boat marinas and new, major shopping centers are just minutes away.

Outstanding features include genuine lath and plaster construction, forced oak hardwood flooring, forced air heating, two, three and four bedrooms, family rooms, two baths. Liberal use of sliding glass doors brings the outside into the home. Kitchens include natural wood cabinets, built-in gas range and oven, hood with exhaust fan and colorful Su-

Furnished model homes are open daily from 10 a.m. and can be reached easily from any part of the city. From the intersection of Hawthorne and Torrance Blvd. drive one mile west on Torrance Blvd. to the models.

### Tools, TV Set Stolen

Thieves who broke a window to gain entrance took \$75 in mechanics' tools and a 21-inch television set from Jay's Transmission, 3905 Torrance Blvd., police were told this week.

### RAIL LENGTH

A standard railroad rail is 39 feet long.

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### RIVETS

STEE-VUN! IF YOU'D KEEP RIVET'S WATER DISH FILLED, HE WOULDN'T HAVE TO DRINK OUT OF YOUR TURTLE TUB...!

OH-THAT'S ALL RIGHT, MOM!!

HE WOULDN'T THINK OF HURTING 'EM...!!

### By George Sixta VIRGIL

I RAISED IT FROM A LITTLE TINY SEED!!

I'M ITS FATHER!

DO YOU THINK I SHOULD GO BACK AND KISS IT GOODNIGHT?

### RED RYDER

BEAVER, GRAB THAT PAPER QUICK! IT'S IMPORTANT!

ME TRY, RED RYDER - BUT WIND MORE QUICKER!

AND 'T WAS A LUCKY BREEZE THAT TURNED YOUR HEAD?

NOW, RYDER, I'LL TEACH YOU TO MIND YOUR OWN BUSINESS!

I WAS DOIN' JUST THAT TILL YOU STOLE MY HORSE!

I ONLY BORROWED IT TO GET TO COLLECT IN MY RIGHTFUL INHERITANCE!

YEAH? WELL, THE LEGAL PAPER LITTLE BEAVER IS AFTER PROVES OTHERWISE!

THAT'LL KEEP YOU OUTA THE WAY WHILE I FIND THAT INJUN KID AND DESTROY MY UNCLE'S LAST WILL!

NOW, ME REACH IMPORTANT PAPER, BUT NOT LOOKUM DOWN OR GET DIZZY!

### By Fred Harman

### SUPERMAN

YOU'RE JILTING ME, LOIS!! FOR CLARK'S SAKY! ARE YOU IN LOVE WITH HIM?

NO...

I ONLY FELT SORRY FOR CLARK BECAUSE YOU GAVE HIM SUCH A BEATING! AND THEN I SUDDENLY REALIZED SOMETHING ELSE.

I'VE FELT SORRY FOR YOU -- FROM THE FIRST! BECAUSE EVERYONE ELSE THOUGHT YOU WERE UGLY! BUT THAT ISN'T THE SAME AS LOVE--AND IT'S LUCKY I FOUND OUT IN TIME!

YOU'LL BE SORRY YOU JILTED ME, LOIS! AND YOU TWO WILL ALWAYS BE FRIENDS! BUT I'M GLAD YOU'RE NOT GOING TO MARRY HIM!

I WISH YOU LUCK!

SO AM I! I JUST REMEMBERED SOMETHING--

I'VE BEEN LOOKING EVERYWHERE FOR SUPERMAN! I'LL BET HE'S DELIBERATELY AVOIDING ME.

NOW WHY WOULD HE DO THAT, LOIS?

BECAUSE HE PROPOSED TO ME--AND SOMEBODY TIPPED HIM OFF THAT I'M GOING TO ACCEPT! HAMMM! I'VE GOT AN IDEA!

THIS IS THE ONLY THING LEFT TO DO!

LOIS!